

## KELLY NORWOOD



Vice President  
**Avista Corp.**

Vice President of State  
and Federal Regulation  
**Avista Utilities**

Kelly Norwood is a vice president of Avista Corp. and vice president of state and federal regulation for Avista Utilities. Norwood was named a corporate officer in November of 2000 and appointed vice president of state and federal regulation for Avista Utilities in July 2001. Prior to that, he served as vice president and general manager of energy resources for Avista.

Norwood joined the company in June 1981 and held positions within the power supply and power resource departments. While in this area of the company, he gained experience in resource planning, system operations, resource analysis, power contract negotiation and risk management. Norwood also has extensive experience in Avista's rates and tariff administration, with involvement in all aspects of ratemaking procedures, including cost of service studies, rate design, revenue requirements, demand side management, and electric industry restructuring. Norwood has represented Avista before state and federal regulators and legislative bodies on numerous occasions regarding power supply and natural gas issues.

Norwood graduated from Eastern Washington University in 1981 with a Bachelor of Arts degree in business administration.